



Moving to agentic Al

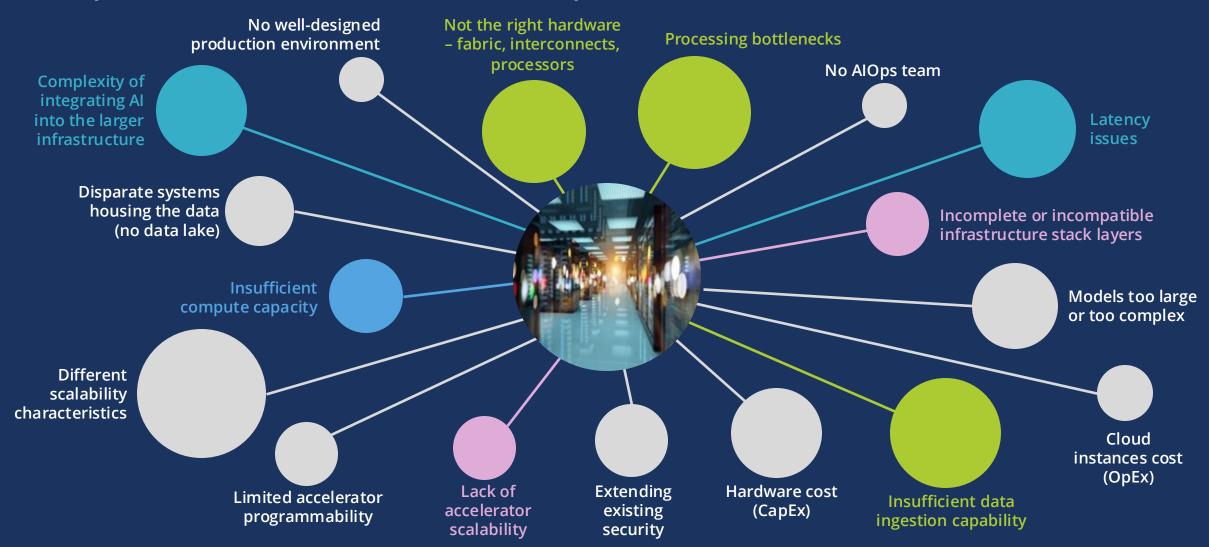
- Is it a set of use cases?
- Is it embedded within my workloads?
- **f** Is it a set of functions?
- Is it about automation? Autonomous?

- **1** Is it standalone?
- Is it a workload? or a set of workloads?
- **66** What about quantum computing?
- What about training, inferencing, and RAG?





Complexities of Al workloads require a revisit of the tech stack

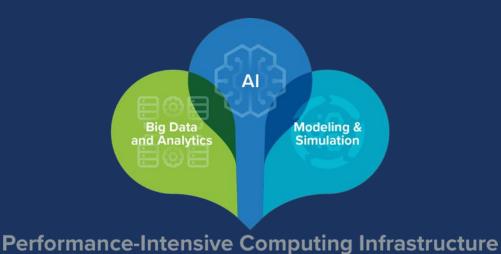






What is different about AI workloads?

Al has a lot in common with modeling and simulation (HPC) and analytics workloads



Workloads that...

Perform large-scale mathematically intensive computations

Process large volumes of data

Have complex instruction sets to be executed in the shortest amount of time

Are deployed with compressed time-to-insights objectives

Need to scale on demand, possibly outside of the boundaries of the datacenter

Require fit-for-purpose infrastructure, more so than generalpurpose infrastructure





Al-native is evolving

Enterprise Era Dot Com Cloud ΑI Post-Al Geo-Composite Workload Monolithic Tiered Distributed distributed Deployment Hybrid "DePIN" On-premises Hosted Cloud Model Infrastructure Pseudo-Quantum-Composable Monolithic Tiered Stack Monolithic Classical





New compute-intensive Al workloads require a fundamentally different tech stack

	Cloud-native	Al-native
Architecture	Web services	Al models
	Thousands of workloads Many nodes	One (composite) workload Thousands of nodes
Cloud Affinity	Multi-cloud	Hybrid-by-design
Ecosystem	Locked-in (Rigid)	Expansive (open to accelerate Al innovation)
Sustainability	Energy inefficient	Sustainable by design





Infrastructure evolution for Al-native

Operating strategy

Consumption model

Observability

Control

Access

Deployment

System architecture

Cloud-native

Expert-led

I&O driven

Human created, Machine readable

System-specific

Restful

Storage and computing platforms

Cloud-centric

Al-native

Policy-driven

Model-driven

Machine created, Human readable

Workload-driven

Model-specific

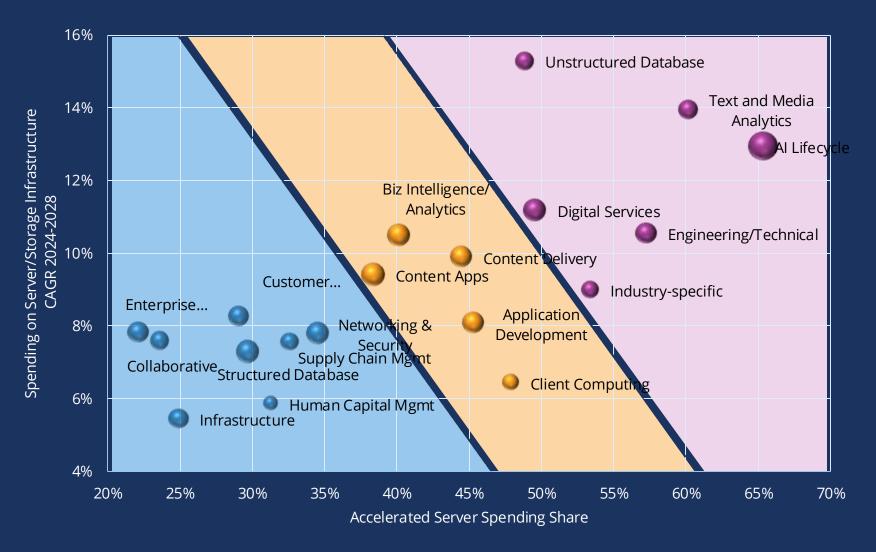
Control and management

Model-centric





Enterprise workloads become AI-native



- Top enterprise workloads requiring more accelerated infrastructure are also among the fastest growing
- Most workloads with moderate level of demand for accelerated computing support AI development and analytics
- Workloads with colder demand for accelerated servers tend to be more mature, some are typically considered mission-critical





The true meaning of xPUs

(The intersection of CPUs, NPUs, GPUs, and QPUs)

Pre-processing

Local



Scientist Engineer Developer

Classical Compute CPU | NPU

Simulations | Linear algebra Optimization

On-prem/ Public Cloud





1010

Quantum algorithm development SDK libraries | Hybrid solvers Hybrid resource orchestration

Distributed hybrid compute

On-prem/ Public Cloud



Classical compute (HPC/Al Supercomputers) CPU | GPU





Quantum Compute QPUs

Gate-based Quantum annealers Analog quantum sy<u>stems</u>

Classical compute CPU | GPU

Controls and
Measurement | Al-assisted
error correction

Post-processing

On-prem/ Public Cloud



Classical compute CPU | GPU

Circuit knitting
Circuit embedding





Scientist Engineer Developer

Classical Compute CPU | NPU

Data analysis

On-prem/ Public Cloud

Local





Quantum-centric supercomputing in the world of agentic Al

Infrastructure evolves in response to increased computational, data logistics and connectivity requirements

2024 Large Model Centric



Classical

- Mix of cloud and dedicated locations
- Supports rapid innovation
- Human centered IT operations augmented incrementally with AI

2025-26 Fit-for-Purpose Optimized



Classical | Quantum

- Agents enable access to wider range of model types and links across different Al types
- Infrastructure selection determined by security, privacy, cost and performance tradeoffs
- Inferencing strategies for edge/campus/branch become a top priority

2027+ Agentic Connectedness



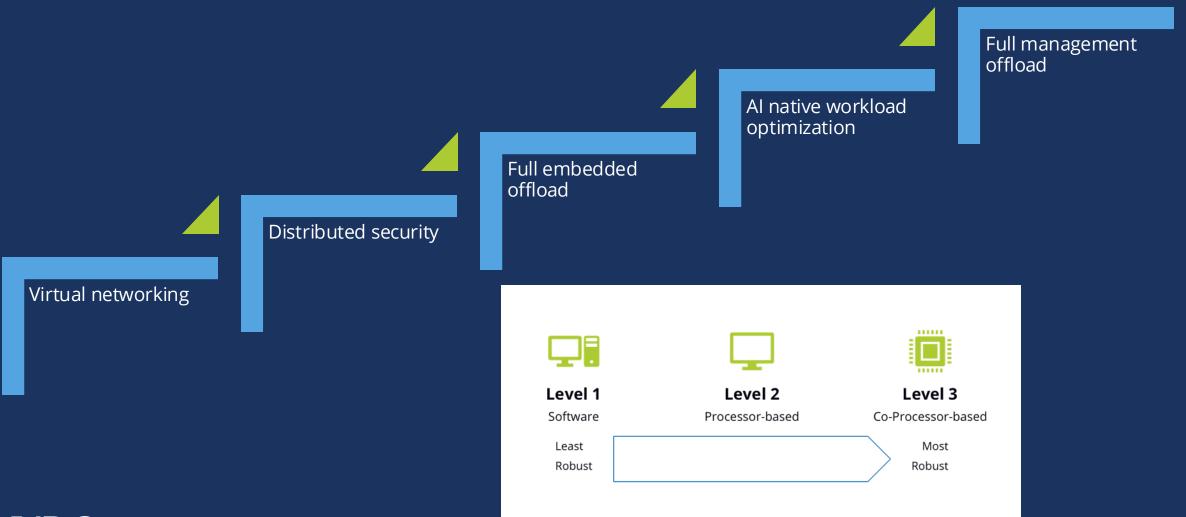
Quantum <> Classical

- Robust Agent to Agent Connectedness Drives
 Highly Distributed Infrastructure that cuts
 across quantum and classical computing
- Data Logistics and Resilience Demand Agent to Agent Optimization
- Autonomous operations enables continuous scaling and lifecycle operations efficiency





Composable infrastructure approaches offer better scaling







Demand for scale-out, software-driven file and object storage



Al lifecycle is the top workload driving spending on enterprise compute and storage infrastructure



Data-intensive AI and analytics workloads are driving the use of software-driven, server-based storage to ease the scaling of capacity and performance



Scale-out distributed file storage and parallel file systems are the leading storage technologies in use with AI workloads

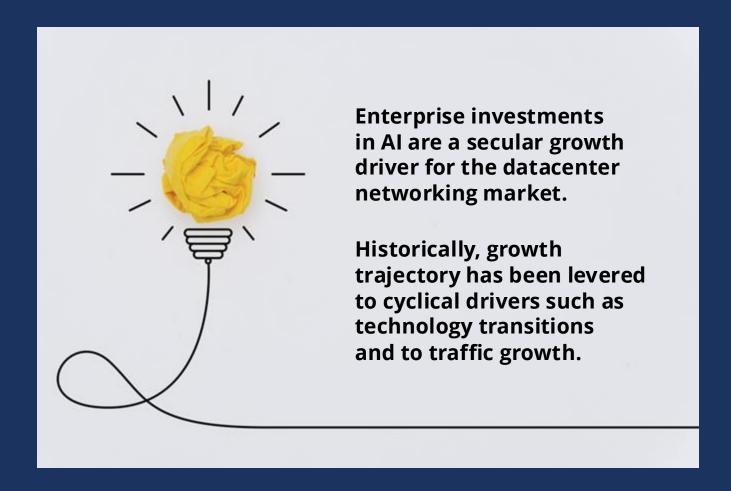


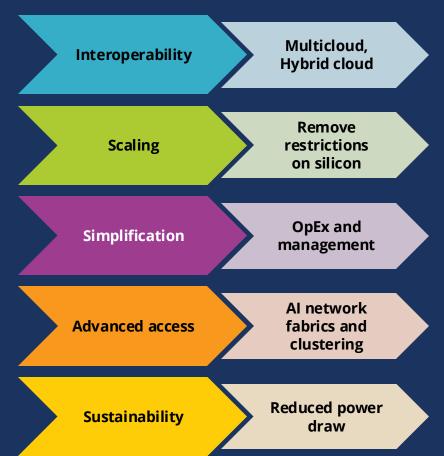
Security, performance, and scalability are the most critical priorities for organizations selecting on-premises storage infrastructure for Al workloads





The evolving and expanded role of networking in Al





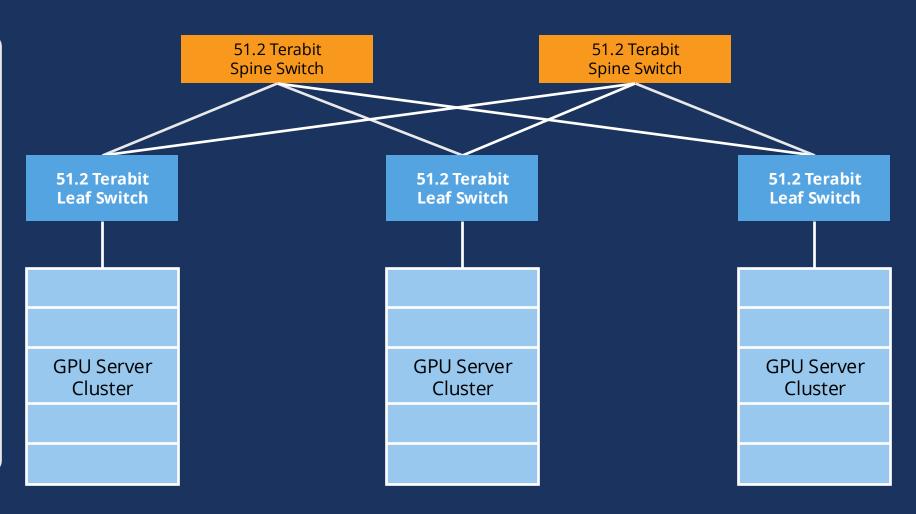




Ethernet "AI fabric" datacenter switch network enable low-latency interconnection of AI GPU clusters

Al fabric characteristics

- Higher proportion of "elephant flows"
- Job completion times is a critical success metric
- Immense volume of data traversing the fabric. GPT3 trained on 300B words!





Hybrid infrastructure approaches bond together multiple deployment strategies



Self-built and/or managed infrastructure





Infrastructure as a Service

Interoperability and workload mobility



Deployed in traditional data center, co-lo or dedicated cloud infrastructure

- Data confidentiality
- Private Al
- Customized analytic and dev stacks

£ XILINX

FUJITSU

ORACLE

Computing platforms and systems





intel alialia



Storage systems



IRM Red Hat

Storage and computing Infrastructure software





vmware

and others

Deployed as dedicated or public cloud infrastructure as a service

- Consumption-based pricing and support
- Standard APIs
- Built-in advanced analytics and dev services

Public and dedicated cloud laaS (compute and storage)





Hewlett Packard





PaaS





SaaS





and others





Placement of the Al infrastructure is driven by data-centric decision criteria

Dedicated Dedicated Asset inventory Tagging compute compute **Private data Public data Security and Shared Shared Stewardship** compute compute compliance **Private data Public data**





Elements of an AI-ready data storage infrastructure

Requirements Performance

Service levels

Data logistics

Data trust

Attributes

- Performance intensive computing
- Storage latency
- Network bandwidth and quality of service (QoS)
- Data availability
- 9's of infrastructure availability
- High availability/failover
- Data protection, replication and recovery
- Data placement
- Data sovereignty
- Data inspection, provenance, classification and governance
- · Data security, encryption and masking
- Zero trust architecture

Data ingest from external sources

Data creation from internal sources



Al workloads



Elements of an Al-ready data storage infrastructure

Storage software	Data exploration	l	Al models / Data staging	
Data protection Workload migration Orchestration Data replication Reporting		Al-ready data storage nfrastructure	LLMs Vector DB Agents	
			Provenance Sovereignty IP ownership	Governance
Storage hardware All Flash Hybrid Flash Capacity	Performance tiers Latency IOPs GPU-direct		Security Zero trust archite Access control	Data trust cture
	Dedicated Cloud Public Cloud Hybrid Cloud	Cloud	Open Al Co-pilot	





Peek into the future: decentralized physical infrastructure (DePIN)

DePIN (Decentralized Physical Infrastructure Network) combines physical infrastructure (computing, storage, networking) with blockchain technology to create decentralized networks for various applications. Depending on the project, many DePin networks offer a pay-as-you-go and/or hybrid consumption models



Physical infrastructure

Users can **share real-world physical resources** like servers, storage systems, charging stations, communication networks, etc.



Blockchain technology

Provides a **transparent**, **secure**, **and decentralized ledger** for recording transactions and ownership.



Token-based incentives

Incentivizes users to contribute resources, participate in governance, and provide services on the network.



Smart contracts and Consensus Mechanism

Self-executing contracts with the terms of the agreement directly written into code **automate processes and enforce rules** without intermediaries.

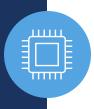
Benefits of DePINs

- Removes intermediaries and simplifies processes.
- Enables anyone to participate and benefit from the network.
- Removes dependance on centralized systems, making the network more resilient to failures.
- Promotes innovation by empowering communities to build and manage infrastructure.





Post-quantum cryptography is an important consideration when examining "tech stack security"



Technology description

PQC systems and applications use cryptographic algorithms that are secure against attacks from classical and/or quantum computers



Adoption

NIST PQC standards will be released in 2024. Per NSM-8 and NSM-10, federal agencies are migrating to PQC to be quantum resilient by 2031.



Benefits

PQC algorithms are designed so that the security is based on new hard math problems that are unsolvable by classical and quantum computers.



Risks

Shor's/Grover's algorithms provide the speedup needed to factor large number and find discrete logarithms that are used to protect today's data.



Critical success factor

Successful PQC implementation allows for cryptoagility and full comprehension of the IT encryption landscape and vulnerabilities.



Investment

Preparing for PQC should include developing knowledge, identifying data with long-shelf value, and developing a PQC roadmap.





How providers can guide IT buyers towards an "Al-ready infrastructure"

Consider Al workload diversity

Performance? Standalone or embedded?

✓ Centralized or distributed model activities

Implement a decision framework

✓ Validate reference architectures for production scale during POCs.

✓ Establish goals around service level agreements and objectives

Hybrid works best for most scenarios

✓ Placement is important to reduce latency and time to value

✓ Move compute to data, not the other way around

Look beyond GPUs

✓ The urgency question

Make appropriate fit-for-purpose choices

Other considerations

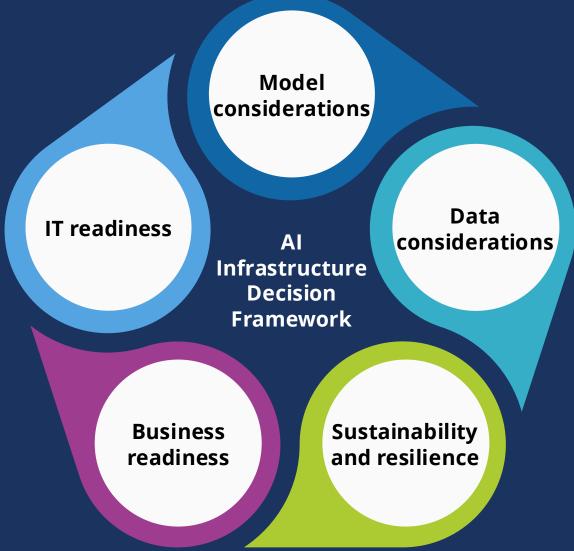
- Staff and skills
- Technical debt





How business leaders can guide their organizations towards an "Al-ready infrastructure"

A decision framework ensures POC infrastructure choices can scale as needed in production

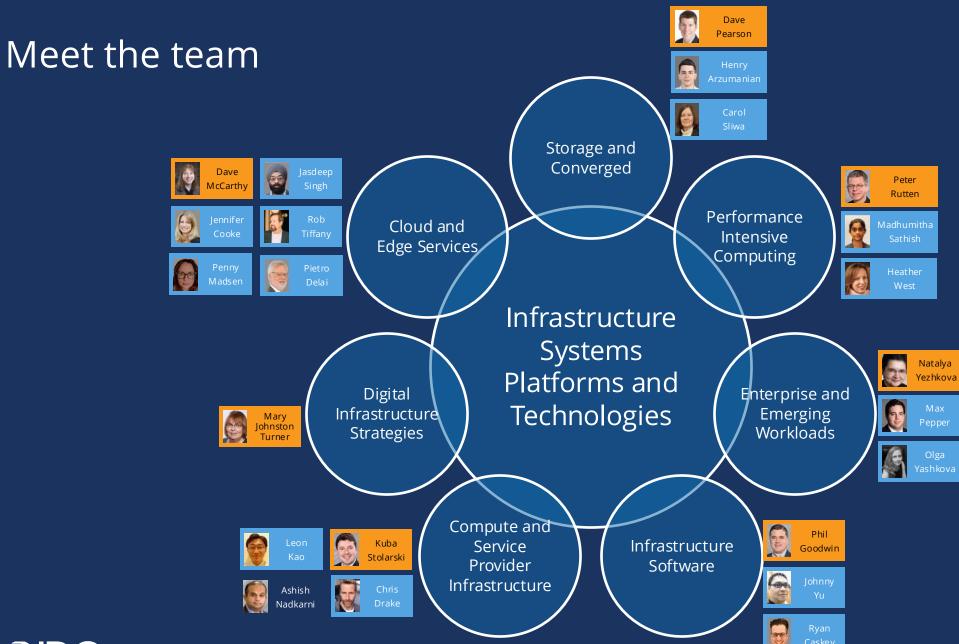




Elements of the tech stack – How IDC approaches infrastructure research

OEM and **ODM** Digital and Managed **Partners Cloud Service Providers Direct Vendors** Service Providers **Operating strategy** Cloud-first Hybrid IT Traditional IT Workloads **Enterprise Workloads Emerging Workloads** Performance Intensive (Shared) Traditional (Dedicated) **Deployments Public Cloud** (non-Cloud) **Private Cloud** Converged, Hyperconverged **Infrastructure systems Computing Systems** Storage Systems and Composable Observability and Storage and Computing Infrastructure software Control and Management **Platforms** Automation Infrastructure hardware **Enabling Technologies Computing Platforms** Data Persistence Platforms







In closing...

IDC forecasts Artificial Intelligence to contribute **\$22.3 Trillion** to the global economy through 2030 and drive **3.5% of global GDP** in 2030

What this means for you:

- ✓ Increased spending on AI solutions and services driven by accelerated AI adoption
- ✓ Economic stimulus among Al adopters, seeing benefits in terms of increased production and new revenue streams
- ✓ Impact along the whole AI providers supply chain, increasing revenue for the providers of essential supplies to AI solutions and services providers





